




Indicator		Performance Measures				Rating System	CY 2014 Targets	CY 2014 Accomplishments	Rating
No.	Type	Indicator	Formula	Weight/ Points	Data Provider				
MFO1: Loan Guaranty Services									
1	Quantity1	Total value of loans guaranteed (Php M)	Value of outstanding guaranty for the year	7.00%	HGC	(Actual/Target) x Weight	90,849.30	97,250.53	7.00
2	Quantity2	Total number of loans guaranteed	Number of loans covered by outstanding guaranty for the year	7.00%	HGC	(Actual/Target) x Weight	91,138	77,064	5.92
3	Timeliness1	Percentage of guaranty enrollment applications completed within 15 working days upon receipt of complete documentation	Number of guaranty enrollment applications completed within 15 working days upon receipt of complete documentation over Number of guaranty enrollment applications filed with complete documentation	7.00%	HGC	(Actual/Target) x Weight	100.00%	100.00%	7.00
4	Timeliness2	Percentage of approved guaranty calls paid within 30 calendar days upon receipt of complete documentation	Number of approved guaranty calls paid within 30 calendar days upon receipt of complete documentation over number of approved guaranty calls	7.00%	HGC	(Actual/Target) x Weight	100.00%	100.00%	7.00
5	Timeliness3	Percentage of bond interest serviced and bonds redeemed as scheduled (%)	Total interest paid and bond redeemed over total maturing obligation for bond interests and redemption	5.00%	HGC	(Actual/Target) x Weight	100.00%	100.00%	5.00
6	Financial1	Total guaranty claims paid (Php M)	Value of guaranty claims paid	5.00%	HGC	$[1 - (\text{Actual} - \text{Target}) / \text{Target}] \times \text{Weight}$	≤ 25.00	5.71	5.00
7	Financial2	Total premium payments received (Php M)	Value of guaranty premiums received	7.00%	HGC	(Actual/Target) x Weight	726.79	804.34	7.00
MFO2: AKPF Support Services									
8	Timeliness1	Percentage of AKPF guaranty enrollment applications completed within 15 working days upon receipt of complete documentation	Number of AKPF guaranty enrollment applications completed within 15 working days upon receipt of complete documentation over number Number of AKPF guaranty enrollment applications filed with complete documentation	7.00%	HGC	(Actual/Target) x Weight	100.00%	100.00%	7.00
9	Timeliness2	Percentage of approved AKPF guaranty calls paid within 30 calendar days upon receipt of complete documentation	Number of approved AKPF guaranty calls paid within 30 calendar days upon receipt of complete documentation over number of approved AKPF guaranty calls	7.00%	HGC	(Actual/Target) x Weight	100.00%	100.00%	7.00
10	Financial1	Total AKPF guaranty claims paid (Php M)	Value of AKPF guaranty claims paid	6.00%	HGC	$[1 - (\text{Actual} - \text{Target}) / \text{Target}] \times \text{Weight}$	≤ 8.88	0.00	6.00



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MFO3: Acquired Asset Management									
11	Quantity1	Sales Value of assets sold (Php M)	Sales value of acquired assets sold for the year	6.00%	HGC	(Actual/Target) x Weight	1,153.65	129.74	0.67
12	Quality1	Collection Efficiency	Value of actual collection over target collection for the year	6.00%	HGC	(Actual/Target) x Weight	85.00%	88.46%	6.00
13	Timeliness1	Percentage of sales document executed within 30 days from receipt of payment	Number of sales document executed within 30 days from receipt of payment over number of sales document for processing	7.00%	HGC	(Actual/Target) x Weight	100.00%	88.00%	6.16
14	Financial1	Total collection of receivables (Php M)	Value of total collections	6.00%	HGC	(Actual/Target) x Weight	238.47	277.91	6.00
General Administrative Services									
15	Quality1	Re-certification of compliance to ISO 9001:2008 standards	ISO certification re-issued every year after surveillance audit	5.00%	HGC	(Actual/Target) x Weight	Re-certified	Re-certified	5.00
16	Quality2	Automation of system processes	Number of ISSP activities/phases completed as scheduled over number of activities in a year in approved ISSP	5.00%	HGC	(Actual/Target) x Weight	2015-2017 ISSP formulated	2015-2017 ISSP formulated	5.00
Total of Weights				100.00%			TOTAL SCORE		92.75

Certified Correct :


CORAZON G. CORPUZ
 Acting Executive Vice-President

2/24/15
 Date

Approved By:


ATTY. MANUEL R. SANCHEZ
 President

 Date


HON. JEJOMAR C. BINAY
 Vice-Chairperson, Board of Directors

 Date